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September 19, 2019

Mr. John G. Morikis  
Chairman and Chief Executive Officer, Sherwin-Williams Co.  
101 W. Prospect Ave. N.W.  
Cleveland, OH 44115

RE: Cambria County, Pennsylvania, as location for new headquarters

Dear Mr. Morikis:

As Sherwin-Williams considers locations for a new global headquarters and research and development facility, I invite you to visit Cambria County, Pa.. The county recently received a powerful economic development tool that makes it more attractive than ever to new businesses.

In June, Pennsylvania designated up to 375 acres in Cambria County as a Keystone Opportunity Zone. The move allows us to offer substantial state and local tax incentives for companies interested in relocating or creating jobs in our area. The flexibility of our KOZ designation means we can accommodate business needs of any size, from single parcels in a downtown setting to large industrial complexes or office facilities.

Keystone Opportunity Zones are a breakthrough idea that Business Facilities magazine called the No. 1 economic development strategy in the nation. KOZs reflect a true sense of partnership between state and local taxing bodies, school districts, economic development agencies and community-based organizations. More information on the benefits of a Pennsylvania KOZ can be found at <https://dced.pa.gov/business-assistance/keystone-opportunity-zones/>

Once again, I'm inviting you to tour Cambria County, Pa., as a potential location for Sherwin-Williams' new global headquarters, a new research and development facility, or both. I stand ready to work with you and elected officials from both parties to make a deal that benefits both your company and the hardworking residents of our region.

If you would like additional information, please do not hesitate to contact me at 814-472-8012.

Sincerely,

A handwritten signature in blue ink, appearing to read "Frank Burns".

Frank Burns, State Representative