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HOUSE OF REPRESENTATIVES
COMMONWEALTH *of* PENNSYLVANIA

House Democratic Policy Committee Hearing

Independent Pharmacies

Wednesday, May 15, 2024 | 10:00 a.m.

Representative Kyle Donahue

OPENING REMARKS

10:00 a.m. Rep. Kyle Donahue, D-Lackawanna

PANEL ONE

10:10 a.m. Eric Pusey, Owner
Better Health Pharmacy & Wellness

Tom DePietro, Owner
DePietro's Pharmacy

Q & A with Legislators



ERIC PUSEY R.PH.

CONTACT

Olyphant, PA 18447

Mobile: 570-498-0282

rprp3@aol.com

EDUCATION

May 1982

Bachelor of Science: Pharmacy

Temple University School of Pharmacy, Philadelphia, PA

CERTIFICATIONS

CDCES- Certified Diabetes Care and Education Specialist

PROFESSIONAL SUMMARY

I bring 42 years of progressively responsible high-volume retail pharmacy development and management skills in the field of Pharmacy. My expertise includes disease state management, long-term care consulting, district pharmacy management and personnel development. My experience as a pharmacy development manager included responsibility for 90 pharmacists and 38 stores in the Scranton-Wilkes-Barre area. In addition to pharmacy personnel recruitment, I established pharmacy standards and procedures, and implemented training programs for technicians and pharmacists. While at Rite Aid, I also developed a partnership with the Nesbitt School of Pharmacy at Wilkes University to develop clinical retail internship rotations and to provide consultation services as part of the strategic planning committee. For the last 20 years, I have been the owner and manager of Better Health Pharmacy & Wellness in Olyphant, PA. I also hold certification as a Diabetes Educator (CDE) from the National Certification Board for Diabetes Educators since 2000. My pharmacy includes a diabetes management program and I provide diabetes training programs to various personal care personnel in Northeastern Pennsylvania. I have taken a leadership role in my community serving on the Mid Valley School Board for eight years, 2 term President of the Lackawanna County Pharmacy Association and a 9 year involvement with the Pennsylvania Pharmacy Association culminating as President in 2017. Board Member of POA(Pharmacy Owners Alliance) 2010 to present. Board Member Scranton Chamber of Commerce 2021 to present.

ACCOMPLISHMENTS

1982- Temple University School of Pharmacy-BS Pharmacy Magna cum laude
 2007- Medicap Pharmacy Professional Achievement Award
 2010- Lackawanna County Pharmacists Association Pharmacist of the Year Award
 2011- Pennsylvania Pharmacy Association George S Maggio Award
 2017- NCPA Pharmacy Leadership Award

WORK HISTORY

December 2004 - Current

President, Owner and Pharmacy Manager, Better Health Pharmacy & Wellness, Olyphant, PA

- Superior Care Pharmacy Inc dba Better Health Pharmacy & Wellness(formally Medicap Pharmacy) opened from scratch in December,

2004. Pharmacy growth was rapid and sustained due to a strong emphasis on excellent customer service and strong Community involvement. Pharmacy purchased building next door expanding operations, size, services, delivery and adding a drive-thru window in 2018. Name was changed to Better Health Pharmacy & Wellness in 2023 to better reflect our core values and services.

January 2003 - January 2004

Pharmacy Development Manager, Rite Aid Corp., Northeast Pennsylvania

- Corporate Supervisor of 38 Rite Aid Pharmacies and 90 Pharmacists in Northeast PA

January 1999 - January 2004

Retail Pharmacy Manager, Rite Aid Pharmacies, Daleville, PA, Olyphant PA

January 1997 - January 1998

Retail Pharmacy Manager, Eckerd Drug, Moscow, PA

January 1992 - January 1997

Retail Manager of Pharmacy and OTC Sale, Fay's Drug (formerly Stephens Pharmacy), Moscow, PA

January 1982 - January 1992

Manager of Pharmacy and Over the Counter (OTC) Sales, Stephens Prescription Drug Store, Moscow, PA

AFFILIATIONS

- Pennsylvania Pharmacists Association
- Lackawanna County Pharmacy Association
- National Certification Board for Diabetes Educators
- National Community Pharmacists Association
- America Association of Diabetes Educators
- Lackawanna County Opioid Coalition (RECOVERY COALITION)

FAMILY

- Debbie Pusey, beautiful wife and mother
- Erica Pusey Bahr, 34, Managing Director at Jeffries, NYC specializing in Healthcare Mergers and Acquisitions, Connecticut
- Bryan Pusey, 31, young man living the dream, works at Giant Markets, has Down Syndrome

Eric Pusey has 42+ years of Retail Community Pharmacy experience and has lived his entire life in the Community Pharmacy arena. Eric's father was a pharmacist, owning his own pharmacy in Olyphant until he passed away in 1982. Eric grew up in the pharmacy. Eric's resume demonstrates his commitment to his professional Pharmacy career, the communities where he lived and worked, and most importantly to his family. Eric began his career in 1982 in a very progressive Independent Pharmacy in Moscow, Pa. The store was sold to a small Chain Drug company, Fay's Drug in 1992, then transitioned to Eckerd Drugs in 1997 then to Rite Aid Pharmacy through 2004. This included a stint as Pharmacy Supervisor of 38 Rite Aid stores and 90 Pharmacists in the northeast region of Pennsylvania. That 1-year corporate experience was enlightening in many ways, good and bad. There was a realization that my passion was not a corporate structure but was working directly with my local patients and their families, helping to improve their health and wellbeing. After being placed in a Rite Aid pharmacy back in my hometown for 2 years, there was another epiphany, it was time to open my own pharmacy in my hometown as my father had done before me.

Medicap Pharmacy was opened from scratch in a small location in Olyphant in 2004. The pharmacy grew rapidly, and became profitable after 3 years, which is a brief period of time for any start up. The Pharmacy and staff excelled at superior customer service. Prescription volume and the services we provided for our patients improved at a rapid pace. The pharmacy at that time was employing ten individuals, 5 full-time and 5 part-time employees. We were able to pay extremely competitive wages, matching 401K benefits and for full-time employees we offered 100% company paid health insurance. We were profitable. Profitability challenges really began as early as 2016. As the pharmacy grew so did the involvement with the Community. Eric was elected and served 2 four-year terms as a Mid Valley School Director, served 2 terms as President of the Lackawanna County Pharmacy Association, Eric did a 7-year stint as board member and eventual President of the Pennsylvania Pharmacists Association, he serves on various Boards and Committees on both national and local levels. The connection with the statements above is that everything we do is for the betterment of the community and the people we serve.

Now for the challenges we face in Retail Community Pharmacy and that does include both Independent and Chain Pharmacies, we are all facing similar challenges and problems. The main burden does, however, affect smaller Independent Pharmacies like my Better Health Pharmacy & Wellness our other witness, Tom Depietro of Depietro's Pharmacy in Dunmore to a much greater degree. There are many reasons for the fiscal challenges that we have incurred but the main culprits are THE BIG BAD PBM's, the Pharmacy Benefits Managers. The Pennsylvania Pharmacists Association has submitted a statement on the PBM's, their abusive practices and the devastating effects on Independent Pharmacies and how this ultimately affects not only the pharmacy owners and our employees but MOST IMPORTANTLY how it negatively affects our patients, your constituents. It puts our most vulnerable and needy patients, the elderly, people with disabilities, inner city and rural patients alike, in very dangerous spots. These practices will be discussed hopefully at length during the hearing being held today, May 15, 2024. The rest of this testimony will be my story.

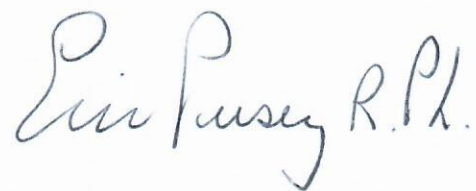
Medicap Pharmacy continued its growth and by 2017 had outgrown its location. A used car lot next door became available, it was purchased, of course completely renovated, and added also was a front Drive Thru window. It was a major expenditure that included a \$750,000 mortgage. A bigger building means higher taxes, insurance, utilities, signage etc. We hoped that increased prescription volume would offset the extra costs. We filled substantially more prescriptions in 2018 and 2019. We lost money both years. The question is why? The answer simple but so, so complex, it's the PBM's. One major PBM issue is Federal in nature, which is the DIR fee, (Direct and Indirect Remuneration fee). These fees imposed by the PBM's have increased 107,400 percent between 2010 and 2023 and represent up to a 13% fee on mostly Brand name prescriptions. Prior to 2024, these fees were confiscated by the PBM's 3 or 4 months after the Rx was filled. A good example is the following: A prescription was filled for Ozempic, a wildly popular drug, on December 31, 2023. The true cost of Ozempic to the pharmacy was \$1000. The claim is adjudicated and the PBM says on the receipt that we will be paid \$1035. Hardly a huge profit but at least it is not a negative reimbursement, a \$35 profit. Four months later, now April 2024, the DIR fee is taken back by PBM. What is the fee, \$120 a 12% DIR fee. Instead of a \$35 profit, it's a \$85 LOSS. To make things more "transparent" CMS changed the policy on January 1st, 2024, and now the fees are taken when the claim is adjudicated, so now we can see immediately see that we just lost \$85. This issue is for Congress to fix so enough said on this issue. Sorry, one last point and that is how much in DIR fees did now Better Health Pharmacy pay in 2021-\$197,474, in 2022-\$267,420 and 2023-\$329,200, STAGGERING.

In the 1st year of Covid, 2020, everyone was obviously affected. The Pharmacy lost approximately \$42,000 but state, local and federal grants and PPP program helped us survive. In 2021 our pharmacy conducted multiple Covid vaccines clinics in Civic centers, church basements, school district gymnasiums in Lackawanna, Wayne and Susquehanna counties, hospice centers, high rise senior living apartments, nursing homes and YES, we administered vaccines to many home bound patients. Medicap Pharmacy administered over 30,000 shots. The vaccines were supplied by the government at no cost and eventually the pharmacy received an administration fee, after our expenses such as travel and nurses to administer, we made a small profit that year, we earned it. The problem was that this "windfall" profit masked the fact that most Independent Pharmacies were losing money because of the PBM's horrible reimbursements! I can say that between 4 Independent pharmacies in Lackawanna County, Better Health Pharmacy in Olyphant, Depietro's Pharmacy in Dunmore, Prescription Center in Scranton and now closed Family Pharmacies administered well over 75,000 Covid shots to keep our communities safe and healthy.

Moving forward into 2022, the losses continued, our cash flow was abysmal. It was mentioned above that Family Pharmacies(5 stores actually) closed in 2022. The reason, bad reimbursements from PBM's, bad cash flow, etc. Three of those stores were located within 3 miles of Better Health Pharmacy so our prescription volume went from filling 1400 Rx's per week to 2100 Rx's per week. Our revenue(sales) also increased by almost 50%. Logic states that increase like above would be a good thing, wrong! Many of the 700 prescriptions per week were Brand Name drugs. We lost money, higher overhead costs, and additional employees needed to provide services. In 2022 the store lost \$110,000. I fell behind 2 weeks with my suppliers. I personally "loaned" the business \$45,000 of our savings and having depleted them had the take an additional \$30,000 from an IRA account. Started working on a \$500,000 Covid EIDL loan.

Moving into 2023, cash flow was again terrible and reimbursements from PBM's decreased further. Finally, after 6 months and needing the assistance of Congressman Cartwright we got the loan. Paid off our suppliers and thought we were ok. We cut as many expenses as we could but still had to dwindle another \$50,000 from my 401K plan. The estimated loss for 2023 is \$122,000. Unsustainable. We needed working capital to continue the business and we embarked on a TOTAL Business refinance through the SBA. That process started in September 2023. Our closing is scheduled in a week, almost 8 months. In February of this year 2024, again 2 weeks behind to suppliers, my orders for the drugs I needed for patients were being held and NOT delivered. Patients were NOT getting the meds they needed. I had no choice but get an "emergency" \$200,000 loan at 22% interest and like a car loan the interest was added up front, total new debt \$224,000. The WEEKLY payment is \$4600. That loan too is being refinanced. The point is that this pharmacy is hanging on by a thread! But who really suffers if the Pharmacy closes its doors today? Certainly, my family does. Pharmacy brokers who call all the time say the business is worth about \$1,600,000, the problem is that my debt is \$1,750,000. Not good math. All my employees and their families suffer. I will say it again, it is OUR PATIENTS, YOUR CONSTITUENTS who really suffer. What happens when most Community Pharmacies close? It creates pharmacy deserts, yes that is the new buzz word pharmacy deserts. It is happening now, yes in our state, in Pennsylvania, in towns like Olyphant and Dunmore and Scranton and Pittsburgh and Philadelphia and many of the rural areas out in the country.

What can be done at the State level regarding PBM reform, PLENTY. Very briefly, PBM's dictate what our pharmacy is being reimbursed. They hold pharmacies hostage with take or leave it contracts that most often result in Brand Name drugs being paid below our TRUE costs. We receive NO rebates on Brand drugs. I have included in my testimony a report on all Brand Name medications that were sold by Better Health Pharmacy from January 1st, 2024, through April 30th, 2024. The store LOST \$35,740 on these Brands. Unbelievable! PBM's also steer patients to pharmacies in their own limited network or only to their own mail order pharmacy or brick and mortar pharmacy(CVS Caremark, Express Scripts and Optum). We need PBM reform in our state, Pennsylvania, and we need it as quickly as possible. At least twenty-two other states have done some form of PBM reform. House bill 1993 needs not only your support but it needs your ideas. The draft as written, to be frank, is just OK. There needs to be accountability written in the bill. There needs to be enforceability written into the bill. There needs to be a better uniform pricing formula that the PBM's follow. There needs to be transparency in PBM practices. There needs to be something written in the bill that prohibits PBM's from reimbursing Pharmacies BELOW OUR COST on Brand Name drugs. We really need your help and need it now! Thank you.

A handwritten signature in cursive script that reads "Eric Pursey R.Ph." The signature is written in dark ink and is positioned in the lower right quadrant of the page.

Sold at a Loss by NDC

of stores selected: 1 Reporting Period: 01/01/2024 to 04/30/2024 Formulation Type: Brand
 Record Count: 1 Therapeutic Categories: All Drug Named Group: All
 Plan Named Group: All Insurance Type: All Pickup Status: All

Sold at a Loss Totals Stor Formulation Type Total Drugs Sold Total Lost % Loss
 Total: 1013 (\$35,740.05) 9.03%

Form	Drug Name	NDC	Rx	Quantity	Manufacturer	Billed Claim Amount	Copay	Revenue	Contract	Loss	% Loss
Brand	TRULICITY INJ 0.75/0.5	00002143380	3	6.00	Eli Lilly and Company	\$3,518.70	\$90.00	\$2,783.88	\$2,814.99	(\$31.11)	1.12
Brand	TRULICITY INJ 1.5/0.5	00002143480	5	10.00	Eli Lilly and Company	\$5,629.93	\$150.00	\$4,609.40	\$4,691.65	(\$82.25)	1.78
Brand	MOUNJARO INJ 5MG/0.5	00002149580	1	2.00	Eli Lilly and Company	\$1,282.90	\$25.00	\$1,000.66	\$1,039.69	(\$39.03)	3.90
Brand	TRULICITY INJ 3/0.5	00002223680	4	8.00	Eli Lilly and Company	\$4,691.60	\$25.00	\$3,654.75	\$3,753.32	(\$98.57)	2.70
Brand	BAQSIMI ONE POW 3MG/DOSE	00002614511	1	1.00	Eli Lilly and Company	\$336.96	\$3.00	\$270.57	\$275.19	(\$4.62)	1.71
Brand	HUMALOG INJ 100/ML	00002751001	2	80.00	Eli Lilly and Company	\$956.16	\$35.00	\$489.81	\$510.00	(\$20.19)	4.12
Brand	HUMALOG KWIK INJ 200/ML	00002771227	3	36.00	Eli Lilly and Company	\$6,110.10	\$45.00	\$2,251.59	\$2,444.10	(\$192.51)	8.55
Brand	BASAGLAR INJ 100UNIT	00002771559	3	45.00	Eli Lilly and Company	\$1,174.89	\$134.80	\$885.87	\$924.27	(\$38.40)	4.33
Brand	HUMALOG KWIK INJ 100/ML	00002879959	2	60.00	Eli Lilly and Company	\$763.74	\$70.00	\$629.90	\$611.04	(\$48.14)	8.55
Brand	HUMULIN R INJ U-500	00002882427	1	12.00	Eli Lilly and Company	\$1,378.07	\$35.00	\$910.47	\$1,102.48	(\$86.84)	8.55
Brand	ELIQUIS TAB 2.5MG	00003089321	24	900.00	E.R. Squibb & Sons	\$18,545.28	\$1,256.31	\$9,019.47	\$13,466.88	(\$4,447.41)	49.31
Brand	JANUMET XR TAB 50-1000	00003089421	95	5,202.00	E.R. Squibb & Sons	\$88,442.01	\$2,381.09	\$48,976.84	\$53,138.06	(\$4,161.22)	8.50
Brand	JANUVIA TAB 50MG	00006008061	4	240.00	Merck Sharp &	\$4,813.20	\$47.40	\$1,956.82	\$2,163.68	(\$159.46)	7.96
Brand	JANUVIA TAB 100MG	00006011231	10	210.00	Merck Sharp &	\$4,177.67	\$74.80	\$4,252.47	\$5,384.84	(\$1,132.37)	26.63
Brand	JANUMET TAB 50-1000	00006027731	11	330.00	Merck Sharp &	\$7,392.56	\$374.80	\$5,664.41	\$5,925.76	(\$261.35)	4.61
Brand	LUMIGAN SOL 0.01%	00006057761	9	540.00	Merck Sharp &	\$8,205.40	\$144.00	\$4,818.86	\$4,868.28	(\$49.42)	1.03
Brand	LUMIGAN SOL 0.01%	00023320503	2	5.00	Allergan, Inc.	\$603.32	\$88.50	\$442.54	\$474.64	(\$32.10)	7.25
Brand	UBRELVY TAB 50MG	00023320505	1	5.00	Allergan, Inc.	\$1,206.16	\$15.00	\$444.47	\$474.43	(\$29.96)	6.74
Brand	UBRELVY TAB 100MG	00023649810	3	30.00	Allergan, Inc.	\$3,492.19	\$14.13	\$2,999.40	\$3,037.59	(\$38.19)	1.27
Brand	RESTASIS EMU 0.05% OP	00023916330	1	7.00	Allergan, Inc.	\$1,880.41	\$0.00	\$1,664.11	\$1,721.30	(\$57.19)	3.44
Brand	COMBIGAN SOL 0.2/0.5%	00023921105	2	10.00	Allergan, Inc.	\$774.72	\$50.00	\$589.14	\$609.46	(\$20.32)	3.45
Brand	ALPHAGAN P SOL 0.1%	00023932110	4	40.00	Allergan, Inc.	\$1,865.76	\$0.00	\$1,462.72	\$1,467.76	(\$5.04)	0.27
Brand	TOUJEO SOLO INJ 300/ML	00024586903	2	9.00	sanofi-aventis U.S.	\$684.22	\$22.40	\$706.62	\$822.86	(\$116.24)	16.45
Brand	ADMELOG SOLO INJ 100U/ML	00024587102	2	24.00	sanofi-aventis U.S.	\$5,486.72	\$30.00	\$2,021.86	\$2,194.32	(\$172.46)	8.53
Brand	CREON CAP 12000UNIT	00032121201	2	90.00	AbbVie Inc.	\$64.00	\$3.00	\$94.00	\$705.76	(\$611.76)	650.81
Brand	PREMARIN VAG CRE 0.625MG	00032122401	3	270.00	AbbVie Inc.	\$5,334.72	\$45.00	\$1,965.87	\$2,098.35	(\$132.48)	6.74
Brand	PREMARIN TAB 0.3MG	00046110081	1	7.00	Wyeth	\$2,700.30	\$156.60	\$1,657.45	\$1,699.40	(\$41.95)	2.53
Brand	SIMBRINZA SUS 1-0.2%	00065414727	2	16.00	Alcon Laboratories	\$443.96	\$7.00	\$45.16	\$45.63	(\$0.47)	1.04
Brand	PAXLOVID TAB 150-100	00069531720	1	20.00	Pfizer Laboratories	\$1,688.00	\$60.00	\$377.45	\$390.96	(\$13.51)	3.58
Brand	PAXLOVID TAB 300-100	00069532130	8	240.00	Pfizer Laboratories	\$10,897.60	\$576.26	\$10,514.61	\$10,897.60	(\$382.99)	3.64
Brand	SYNTHROID TAB 75MCG	00074518290	4	120.00	AbbVie Inc.	\$215.01	\$6.20	\$167.40	\$178.68	(\$11.28)	6.74
Brand	SYNTHROID TAB 100MCG	00074662490	9	270.00	AbbVie Inc.	\$510.84	\$76.36	\$389.82	\$401.94	(\$12.12)	3.11
Brand	SYNTHROID TAB 125MCG	00074708890	4	120.00	AbbVie Inc.	\$215.05	\$18.00	\$167.44	\$178.72	(\$11.28)	6.74

Brand SYNTHROID TAB 200MCG	00074714890	1	90.00	AbbVie Inc.	\$170.37	\$132.73	\$0.00	\$132.73	\$134.03	(\$1.30)	0.98
Brand SYNTHROID TAB 112MCG	00074929690	3	90.00	AbbVie Inc.	\$156.05	\$0.00	\$130.73	\$130.73	\$131.85	(\$1.12)	0.86
Brand ENTRESTO TAB 24-26MG	00078065920	4	240.00	Novartis	\$6,604.88	\$2,552.12	\$36.00	\$2,588.12	\$2,597.96	(\$9.84)	0.38
Brand ENTRESTO TAB 49-51MG	00078077720	4	240.00	Novartis	\$5,779.27	\$2,458.63	\$75.60	\$2,534.23	\$2,597.96	(\$63.73)	2.51
Brand TOBRADEX OIN 0.3-0.1%	00078087601	1	3.50	Novartis	\$325.48	\$0.00	\$239.89	\$239.89	\$256.06	(\$16.17)	6.74
Brand LANTUS INJ 100U/ML	00088221905	23	450.00	sanofi-aventis U.S.	\$3,877.05	\$2,302.04	\$374.40	\$2,706.44	\$3,090.62	(\$384.18)	14.20
Brand LANTUS INJ 100U/ML	00088222033	2	70.00	sanofi-aventis U.S.	\$539.77	\$327.81	\$70.00	\$397.81	\$431.83	(\$34.02)	8.55
Brand NOVOFINE MIS 32GX6MM	00169185189	1	100.00	Novo Nordisk	\$68.70	\$56.38	\$0.00	\$56.38	\$60.11	(\$3.73)	6.62
Brand TRESIBA FLEX INJ 100UNIT	00169266015	4	60.00	Novo Nordisk	\$3,050.60	\$1,770.34	\$131.20	\$1,901.54	\$1,952.40	(\$50.86)	2.67
Brand NOVOLOG MIX INJ FLEXPEN	00169369619	3	60.00	Novo Nordisk	\$670.60	\$411.04	\$120.00	\$531.04	\$536.52	(\$5.48)	1.03
Brand VICTOZA INJ 18MG/3ML	00169406013	2	18.00	Novo Nordisk	\$1,760.96	\$1,281.08	\$250.00	\$1,531.08	\$1,565.32	(\$34.24)	2.24
Brand RYBELSUS TAB 7MG	00169430730	7	180.00	Novo Nordisk	\$8,135.54	\$6,222.92	\$104.91	\$6,387.92	\$6,610.15	(\$222.23)	3.48
Brand RYBELSUS TAB 14MG	00169431430	4	120.00	Novo Nordisk	\$5,811.10	\$3,457.20	\$59.96	\$3,562.20	\$3,679.42	(\$117.22)	3.29
Brand OZEMPIC INJ 8MG/3ML	00169477212	1	3.00	Novo Nordisk	\$1,162.22	\$866.88	\$24.99	\$901.88	\$941.89	(\$40.01)	4.44
Brand NOVOLOG INJ FLEXPEN	00169633910	3	90.00	Novo Nordisk	\$1,508.85	\$628.60	\$120.80	\$749.40	\$804.78	(\$55.38)	7.39
Brand LEVEMIR INJ FLEXPEN	00169643210	8	90.00	Novo Nordisk	\$1,319.96	\$764.95	\$270.00	\$1,034.95	\$1,242.40	(\$207.45)	20.04
Brand NOVOLOG INJ 100U/ML	00169750111	3	60.00	Novo Nordisk	\$347.24	\$294.12	\$97.05	\$391.17	\$416.70	(\$25.53)	6.53
Brand VENTOLIN HFA AER	00173068220	1	18.00	GlaxoSmithKline LLC	\$68.41	\$5.43	\$45.00	\$50.43	\$53.83	(\$3.40)	6.74
Brand BREQ ELLIPTA INH 100-25	00173085910	2	120.00	GlaxoSmithKline LLC	\$873.07	\$686.51	\$77.00	\$763.51	\$768.84	(\$5.33)	0.70
Brand ANORO ELLIPTA AER 62.5-25	00173086910	6	300.00	GlaxoSmithKline LLC	\$3,867.05	\$2,047.29	\$175.60	\$2,222.89	\$2,689.50	(\$466.61)	20.99
Brand INCRUSE ELPT INH 62.5MCG	00173087310	5	150.00	GlaxoSmithKline LLC	\$2,368.24	\$1,568.55	\$91.20	\$1,659.75	\$1,671.40	(\$11.65)	0.70
Brand ARNUITY ELPT INH 100MCG	00173087410	3	90.00	GlaxoSmithKline LLC	\$750.57	\$537.45	\$45.00	\$582.45	\$590.46	(\$8.01)	1.38
Brand BREQ ELLIPTA INH 200-25	00173088210	8	480.00	GlaxoSmithKline LLC	\$3,909.20	\$2,279.23	\$701.08	\$2,980.31	\$3,075.36	(\$95.05)	3.19
Brand TRELEGY AER 100MCG	00173088710	29	1,740.00	GlaxoSmithKline LLC	\$24,012.97	\$17,335.41	\$630.80	\$17,966.21	\$18,672.59	(\$706.38)	3.93
Brand TRELEGY AER 200MCG	00173089310	36	2,160.00	GlaxoSmithKline LLC	\$28,477.69	\$21,943.87	\$616.92	\$22,560.79	\$23,203.08	(\$642.29)	2.85
Brand SYMBICORT AER 160-4.5	00186037020	7	71.40	Astrazeneca LP	\$1,967.98	\$1,346.85	\$170.15	\$1,517.00	\$1,548.19	(\$31.19)	2.06
Brand SYMBICORT AER 80-4.5	00186037220	1	10.20	Astrazeneca LP	\$0.00	\$168.86	\$18.42	\$187.28	\$193.50	(\$6.22)	3.32
Brand PULMICORT INH 90MCG	00186091706	1	1.00	Astrazeneca LP	\$237.12	\$164.95	\$20.00	\$184.95	\$186.54	(\$1.59)	0.86
Brand NEXIUM CAP 40MG	00186504031	3	180.00	Astrazeneca LP	\$1,321.46	\$1,546.14	\$0.00	\$1,546.14	\$1,559.40	(\$13.26)	0.86
Brand JUBLIA SOL 10%	00187540004	4	16.00	Valeant	\$3,650.84	\$2,672.28	\$18.40	\$2,690.68	\$2,920.72	(\$230.04)	8.55
Brand CONTOUR TES NEXT	00193731150	2	300.00	Unknown	\$363.00	\$49.12	\$0.00	\$49.12	\$330.00	(\$280.88)	571.82
Brand BREZTRI AERO AER SPHERE	00310461612	7	74.90	Astrazeneca	\$7,741.60	\$3,582.55	\$713.10	\$4,295.65	\$4,425.68	(\$130.03)	3.03
Brand FARXIGA TAB 5MG	00310620530	4	60.00	Astrazeneca	\$1,397.40	\$1,013.98	\$60.00	\$1,128.98	\$2,198.60	(\$1,069.62)	94.74
Brand FARXIGA TAB 10MG	00310621030	4	120.00	Astrazeneca	\$2,645.75	\$2,015.76	\$60.00	\$2,175.76	\$2,198.60	(\$22.84)	1.05
Brand XIGDUO XR TAB 5-500MG	00310625030	5	150.00	Astrazeneca	\$3,344.45	\$2,574.95	\$75.00	\$2,724.95	\$2,748.25	(\$23.30)	0.86
Brand CRESTOR TAB 10MG	00310757090	3	90.00	Astrazeneca	\$995.55	\$776.55	\$0.00	\$776.55	\$783.18	(\$6.63)	0.85
Brand LO LOESTRIN TAB 1-10-10	004300042014	1	28.00	Warner Chilcott (US)	\$215.51	\$166.30	\$0.00	\$166.30	\$169.54	(\$3.24)	1.95
Brand ARMOUR THYRO TAB 30MG	00456045801	2	180.00	Forest Laboratories	\$207.90	\$120.44	\$22.40	\$142.84	\$163.56	(\$20.72)	14.51
Brand ARMOUR THYRO TAB 120MG	00456046101	1	30.00	Forest Laboratories	\$70.58	\$0.00	\$52.02	\$52.02	\$55.53	(\$3.51)	6.75
Brand LINZESS CAP 290MCG	00456120230	4	120.00	Forest Laboratories	\$2,596.40	\$1,795.95	\$90.00	\$2,022.60	\$2,042.52	(\$19.92)	0.98
Brand SAVELLA TAB 25MG	00456152560	1	60.00	Forest Laboratories	\$460.16	\$425.38	\$30.00	\$455.38	\$460.16	(\$4.78)	1.05
Brand SAVELLA TAB 50MG	00456155060	4	240.00	Forest Laboratories	\$4,094.58	\$1,695.64	\$120.00	\$1,815.64	\$1,840.64	(\$25.00)	1.38
Brand FETZIMA CAP 120MG	00456221230	3	90.00	Forest Laboratories	\$1,804.74	\$1,400.49	\$0.00	\$1,400.49	\$1,419.75	(\$19.26)	1.38
Brand MYRBETRIQ TAB 25MG	00469260130	4	0.00	Astellas Pharma US	\$1,104.72	\$194.14	\$60.00	\$254.14	\$1,738.12	(\$1,483.98)	583.92
Brand MYRBETRIQ TAB 50MG	00469260230	2	60.00	Astellas Pharma US	\$974.24	\$802.33	\$0.00	\$802.33	\$856.41	(\$54.08)	6.74
Brand BAQSIMI ONE POW 3MG/DOSE	00548835101	3	4.00	Amphastar	\$2,429.28	\$1,103.90	\$3.00	\$1,103.90	\$1,197.30	(\$93.40)	8.46
Brand SPIRIVA SPR 2.5MCG	00597010061	11	44.00	Boehringer Ingelheim	\$8,590.14	\$5,003.71	\$393.60	\$5,397.31	\$5,476.46	(\$79.15)	1.47
Brand TRADJENTA TAB 5MG	00597014030	19	540.00	Boehringer Ingelheim	\$13,458.75	\$8,824.62	\$214.40	\$9,039.02	\$9,417.92	(\$378.90)	4.19

Brand	JARDIANCE	TAB 10MG	00597015230	50	1,440.00	Boehringer Ingelheim	\$41,091.00	\$25,542.21	\$1,664.20	\$27,206.41	\$28,810.40	(\$1,603.99)	5.90
Brand	JARDIANCE	TAB 25MG	00597015330	36	1,080.00	Boehringer Ingelheim	\$31,640.32	\$18,222.00	\$1,506.46	\$19,728.46	\$20,767.68	(\$1,039.22)	5.27
Brand	STIOLTO	AER 2.5-2.5	00597015561	2	8.00	Boehringer Ingelheim	\$1,493.63	\$820.75	\$62.00	\$882.75	\$913.22	(\$30.47)	3.45
Brand	3ML SYRINGE	MIS 25GX5/8"	08290305269	2	24.00	Becton Dickinson and	\$21.12	\$5.94	\$11.04	\$16.98	\$18.50	(\$1.52)	8.95
Brand	BD PEN NEEDL	MIS 31GX8MM	08290320109	1	100.00	Becton Dickinson and	\$74.63	\$21.27	\$30.00	\$51.27	\$60.07	(\$8.80)	17.16
Brand	BD PEN NEEDL	MIS 31GX5MM	08290320119	1	100.00	Becton Dickinson and	\$125.32	\$54.92	\$10.00	\$54.92	\$56.67	(\$1.75)	3.19
Brand	BD PEN NEEDL	MIS 32GX4MM	08290320122	2	0.00	Becton Dickinson and	\$145.04	\$0.00	\$0.00	\$10.00	\$117.41	(\$107.41)	1074.10
Brand	BD PEN NEEDL	MIS 29GX12.7	08290328203	1	100.00	Becton Dickinson and	\$56.67	\$51.65	\$0.00	\$51.65	\$56.67	(\$5.02)	9.72
Brand	INSULIN SYRG	MIS 1ML/31G	08290328418	1	100.00	Becton Dickinson and	\$83.98	\$33.74	\$5.00	\$38.74	\$39.67	(\$0.93)	2.40
Brand	INSULIN SYRG	MIS 0.3/31G	08290328438	1	30.00	Becton Dickinson and	\$12.59	\$7.83	\$4.00	\$11.83	\$12.59	(\$0.76)	6.42
Brand	INSULIN SYRG	MIS 1ML/25G	08290329651	1	3.00	Becton Dickinson and	\$0.89	\$0.66	\$0.00	\$0.66	\$0.82	(\$0.16)	24.24
Brand	PEN NEEDLES	MIS 31GX8MM	08317238131	1	200.00	Unknown	\$46.40	\$0.00	\$34.20	\$34.20	\$46.40	(\$12.20)	35.67
Brand	UNFINE PNTP	MIS 32GX4MM	08470354001	1	100.00	Unknown	\$11.50	\$0.00	\$11.50	\$11.50	\$14.25	(\$2.75)	23.91
Brand	UNFINE PNTP	MIS 31GX3/16	08470355001	1	200.00	Unknown	\$72.16	\$0.00	\$0.00	\$18.27	\$28.50	(\$10.23)	55.99
Brand	DEXCOM G6	MIS TRANSMIT	08627001601	1	1.00	Unknown	\$296.88	\$202.06	\$35.00	\$237.06	\$237.50	(\$0.44)	0.19
Brand	DEXCOM G6	MIS SENSOR	08627005303	4	12.00	Unknown	\$1,828.20	\$1,315.32	\$140.00	\$1,455.32	\$1,462.60	(\$7.28)	0.50
Brand	DEXCOM G7	MIS SENSOR	08627007701	7	21.00	Unknown	\$4,570.50	\$2,495.50	\$0.00	\$2,495.50	\$2,549.58	(\$54.08)	2.17
Brand	TRANSFORM-SC	DIS 1MG/3DAY	08627009111	1	1.00	Unknown	\$456.25	\$329.08	\$35.00	\$364.08	\$365.00	(\$0.92)	0.25
Brand	SUBOXONE	MIS 8-2MG	10019055303	1	3.00	Baxter Healthcare	\$76.66	\$23.15	\$0.00	\$23.15	\$62.61	(\$39.46)	170.45
Brand	OXTELLAR XR	TAB 600MG	12496120803	2	112.00	Indivior Inc.	\$1,552.91	\$503.69	\$438.96	\$942.65	\$949.46	(\$6.81)	0.72
Brand	VZULTA	SOL 0.024%	17772012301	1	60.00	Supernus	\$1,300.83	\$1,218.70	\$0.00	\$1,218.70	\$1,300.83	(\$82.13)	6.74
Brand	PROLENSA	SOL 0.07%	24208050402	2	5.00	Bausch & Lomb	\$612.82	\$378.20	\$93.06	\$471.26	\$490.26	(\$19.00)	4.03
Brand	PRESERVISION	CAP LUTEIN	24208060203	1	3.00	Bausch & Lomb	\$428.24	\$314.03	\$24.00	\$334.03	\$336.89	(\$2.86)	0.86
Brand	NUCYNTA	TAB 75MG	24208063210	3	90.00	Bausch & Lomb	\$25.62	\$0.00	\$24.00	\$24.00	\$26.49	(\$2.49)	10.38
Brand	DEBROX	SOL 6.5% OT	24510007510	4	360.00	Collegium	\$5,342.60	\$4,064.20	\$116.40	\$4,180.60	\$4,202.88	(\$22.28)	0.53
Brand	INVOKANA	TAB 100MG	42037010479	1	15.00	Unknown	\$3.33	\$0.00	\$3.33	\$3.33	\$5.73	(\$2.40)	72.07
Brand	INVOKANA	TAB 300MG	50458014030	3	120.00	Janssen	\$4,177.91	\$2,080.85	\$36.60	\$2,117.45	\$2,346.36	(\$228.91)	10.81
Brand	XARELTO	TAB 2.5MG	50458014130	1	30.00	Janssen	\$718.26	\$483.76	\$45.60	\$529.36	\$566.59	(\$37.23)	10.81
Brand	XARELTO	TAB 15MG	50458057760	4	240.00	Janssen	\$2,582.12	\$1,905.35	\$240.00	\$2,145.35	\$2,206.19	(\$60.84)	2.84
Brand	XARELTO	TAB 20MG	50458057830	5	180.00	Janssen	\$7,767.96	\$3,076.59	\$70.00	\$3,146.59	\$3,269.43	(\$122.84)	3.90
Brand	XARELTO	TAB 10MG	50458057930	39	1,170.00	Janssen	\$29,965.15	\$19,251.57	\$1,641.41	\$20,892.98	\$21,636.56	(\$743.58)	3.56
Brand	SANTYL	OIN 250/GM	50458058030	4	120.00	Janssen	\$2,701.41	\$2,155.23	\$12.00	\$2,167.23	\$2,206.19	(\$38.96)	1.80
Brand	VASCEPA	CAP 1GM	52937000120	1	60.00	Smith & Nephew, Inc.	\$362.82	\$202.46	\$50.00	\$282.46	\$285.42	(\$2.96)	1.05
Brand	ONETOUCH DEL	MIS PLUS 33G	53885000810	9	1,300.00	Amarn	\$167.35	\$162.56	\$4.50	\$167.06	\$167.35	(\$0.29)	0.17
Brand	ONETOUCH DEL	MIS PLUS 30G	53885001110	11	1,100.00	Unknown	\$156.00	\$80.01	\$28.28	\$108.29	\$130.00	(\$21.71)	20.05
Brand	ONETOUCH	KIT VERIO FL	53885004401	6	6.00	Unknown	\$114.20	\$35.39	\$12.93	\$48.32	\$108.20	(\$59.88)	123.92
Brand	ONETOUCH	KIT ULTRA 2	53885004601	4	6.00	Unknown	\$126.00	\$107.06	\$0.00	\$107.06	\$108.00	(\$0.94)	0.88
Brand	ONETOUCH	TES ULTRA	53885024450	17	1,100.00	Unknown	\$110.40	\$68.18	\$22.12	\$90.30	\$92.00	(\$1.70)	1.88
Brand	ONETOUCH	TES ULTRA	53885024510	12	1,200.00	Unknown	\$2,106.28	\$1,238.09	\$172.64	\$1,410.73	\$1,755.16	(\$344.43)	24.42
Brand	ONETOUCH	TES VERIO	53885027150	1	50.00	Unknown	\$2,297.64	\$1,109.40	\$163.33	\$1,272.73	\$1,914.72	(\$641.99)	50.44
Brand	ONETOUCH	US MIS 2 30G	53885027210	50	5,000.00	Unknown	\$51.62	\$41.37	\$0.00	\$41.37	\$43.02	(\$1.65)	3.99
Brand	ONETOUCH	MIS 30G	53885027810	3	300.00	Unknown	\$5,506.65	\$2,490.87	\$248.07	\$2,738.94	\$4,302.00	(\$1,563.06)	57.07
Brand	ONETOUCH	KIT VERIO RE	53885059501	1	100.00	Unknown	\$30.96	\$14.70	\$10.20	\$24.90	\$30.96	(\$6.06)	24.34
Brand	CARBATROL	CAP 300MG	53885092701	1	1.00	Unknown	\$9.84	\$8.06	\$0.00	\$8.06	\$9.84	(\$1.78)	22.08
Brand	MYDAYIS	CAP 37.5MG	54092017312	2	180.00	Shire US	\$27.60	\$22.62	\$0.00	\$22.62	\$23.00	(\$0.38)	1.68
Brand	TRUE METRIX	TES GLUCOSE	54092047401	2	60.00	Shire US	\$347.82	\$287.24	\$22.40	\$309.64	\$312.72	(\$3.08)	0.99
Brand	TRUE METRIX	TES GLUCOSE	56151146001	5	500.00	Nipro Diagnostics, Inc.	\$813.16	\$619.02	\$12.00	\$631.02	\$639.70	(\$8.68)	1.38
							\$311.05	\$115.42	\$1.69	\$117.11	\$275.10	(\$157.99)	134.91

Brand	TRUE METRIX	TES GLUCOSE	56151146004	1	50.00	Nipro Diagnostics, Inc.	\$33.07	\$6.53	\$1.66	\$8.19	\$30.16	(\$21.97)	268.25
Brand	FREESTYLE	KIT SENSOR	57599000101	2	4.00	Medisense	\$261.28	\$211.37	\$35.00	\$246.37	\$264.58	(\$18.21)	7.39
Brand	FREESTYLE	LIBR KIT 2 SENSOR	57599080000	22	44.00	Medisense	\$2,867.48	\$2,563.43	\$198.00	\$2,761.43	\$2,941.18	(\$179.75)	6.51
Brand	FREESTYLE	LIBR KIT 3 SENSOR	57599081800	27	54.00	Medisense	\$4,388.20	\$2,775.21	\$529.90	\$3,370.32	\$3,614.18	(\$243.86)	7.24
Brand	FREESTYLE	LIBR MIS 3 READER	57599082000	2	2.00	Medisense	\$168.00	\$30.18	\$99.99	\$132.28	\$168.00	(\$35.72)	27.00
Brand	SHINGRIX	INJ 500.5ML	58160082311	1	1.00	GlaxoSmithKline	\$237.47	\$190.00	\$0.00	\$190.00	\$193.93	(\$3.93)	2.00
Brand	AREXVY	INJ 120MCG	58160084811	4	4.00	GlaxoSmithKline	\$1,276.79	\$1,010.52	\$0.00	\$1,010.52	\$1,075.20	(\$64.68)	6.40
Brand	MULTI VIT/FL	CHW 0.25MG	58657016301	4	120.00	Method	\$23.96	\$9.48	\$0.00	\$9.48	\$18.24	(\$8.76)	92.41
Brand	MULTI VIT/FL	CHW 0.5MG	58657016401	1	90.00	Method	\$17.99	\$0.52	\$2.29	\$2.81	\$7.15	(\$4.34)	154.45
Brand	OXYCONTIN	TAB 10MG ER	59011041010	5	300.00	Purdue Pharma LP	\$1,535.68	\$0.00	\$1,497.30	\$1,497.30	\$1,510.10	(\$12.80)	0.85
Brand	OXYCONTIN	TAB 30MG ER	59011043010	2	120.00	Purdue Pharma LP	\$1,779.09	\$1,446.16	\$21.60	\$1,467.76	\$1,566.66	(\$89.90)	6.74
Brand	OXYCONTIN	TAB 80MG ER	59011048010	1	60.00	Purdue Pharma LP	\$2,139.69	\$1,576.40	\$100.00	\$1,676.40	\$1,683.22	(\$6.82)	0.41
Brand	MULTI VIT/FL	CHW 0.25MG	59088010759	2	60.00	PureTek Corporation	\$11.52	\$4.74	\$0.00	\$4.74	\$4.94	(\$0.20)	4.22
Brand	MULTI VIT/FL	CHW 0.5MG	59088010859	2	60.00	PureTek Corporation	\$11.52	\$5.52	\$0.00	\$5.52	\$6.46	(\$0.94)	17.03
Brand	REXULTI	TAB 0.5MG	59148003613	5	0.00	Otsuka America	\$7,063.40	\$3,379.77	\$128.28	\$3,508.05	\$6,945.70	(\$3,437.65)	97.99
Brand	REXULTI	TAB 3MG	59148003913	1	30.00	Otsuka America	\$2,679.14	\$1,294.57	\$0.00	\$1,339.57	\$1,339.58	(\$0.01)	0.00
Brand	VYVANSE	CAP 70MG	59417010710	3	89.00	Shire LLC	\$1,380.48	\$0.00	\$1,070.95	\$1,070.95	\$1,086.00	(\$15.05)	1.41
Brand	RYALTRIS	SPR 665-25	59467070027	1	29.00	Hikma Americas, Inc.	\$298.80	\$198.06	\$35.00	\$233.06	\$235.06	(\$2.00)	0.86
Brand	SILVADENE	CRE 1%	61570013140	1	400.00	Pfizer Laboratories	\$59.08	\$20.24	\$10.00	\$30.24	\$59.08	(\$28.84)	95.37
Brand	VRAYLAR	CAP 1.5MG	61874011530	4	120.00	Actavis Pharma, Inc.	\$5,207.58	\$5,435.64	\$4.60	\$5,440.24	\$5,462.20	(\$21.96)	0.40
Brand	DAYVIGO	TAB 10MG	62856041030	4	120.00	Eisai Inc.	\$1,597.20	\$1,251.14	\$0.00	\$1,251.14	\$1,256.47	(\$5.33)	0.43
Brand	APTIMO	TAB 800MG	63402020830	1	30.00	Sunovion	\$1,524.96	\$1,123.90	\$0.00	\$1,123.90	\$1,199.64	(\$75.74)	6.74
Brand	MUCINEX	TAB 600MG ER	63824000832	1	20.00	Reckitt Benckiser LLC	\$14.09	\$0.00	\$0.00	\$10.29	\$13.80	(\$3.51)	34.11
Brand	TRINTELLIX	TAB 20MG	64764075030	2	60.00	Takeda	\$1,175.20	\$779.12	\$87.00	\$866.12	\$924.50	(\$58.38)	6.74
Brand	TRULANCE	TAB 3MG	65649000330	4	120.00	Salix	\$2,535.79	\$1,809.36	\$145.00	\$2,089.36	\$2,107.24	(\$17.88)	0.86
Brand	RELISTOR	TAB 150MG	65649015090	2	120.00	Salix	\$3,809.74	\$2,669.98	\$20.00	\$2,956.36	\$2,997.00	(\$40.64)	1.37
Brand	XIFAXAN	TAB 550MG	65649030302	2	102.00	Salix	\$2,744.47	\$3,400.18	\$51.90	\$3,452.08	\$5,243.26	(\$1,791.18)	51.89
Brand	SOFTCLIX	MIS LANCETS	65702015610	1	200.00	Unknown	\$21.00	\$18.34	\$0.00	\$18.34	\$19.98	(\$1.64)	81.94
Brand	FASTCLIX	MIS LANCETS	65702028810	3	408.00	Unknown	\$93.50	\$27.12	\$0.00	\$27.12	\$51.96	(\$24.84)	9.59
Brand	ACCU-CHEK	TES AVIVA PL	65702040810	5	500.00	Unknown	\$936.85	\$81.85	\$0.00	\$81.85	\$784.60	(\$702.75)	858.58
Brand	ACCU-CHEK	TES SMART	65702049310	1	100.00	Unknown	\$187.37	\$150.88	\$0.00	\$150.88	\$156.92	(\$6.24)	4.14
Brand	ACCU-CHEK	TES GUIDE	65702071110	1	150.00	Unknown	\$72.00	\$51.03	\$5.67	\$56.70	\$60.00	(\$3.30)	5.82
Brand	ACCU-CHEK	TES GUIDE	65702071210	10	1,000.00	Unknown	\$528.00	\$293.99	\$22.42	\$316.41	\$400.00	(\$83.59)	26.42
Brand	VIVITROL	INJ 380MG	65757030001	4	4.00	Alkermes, Inc.	\$7,491.64	\$6,312.68	\$3.00	\$6,315.68	\$6,334.72	(\$19.04)	0.30
Brand	MAG64	TAB 64MG	68585000575	4	240.00	Unknown	\$29.41	\$0.00	\$16.60	\$16.60	\$19.12	(\$2.52)	15.18
Brand	DAYTRANA	DIS 20MG/6HR	68968555403	1	30.00	Noven Therapeutics,	\$216.68	\$118.14	\$50.00	\$168.14	\$170.46	(\$2.32)	1.38
Brand	NARCAN	SPR 4MG	69547062702	1	2.00	Adapti Pharma Inc	\$53.99	\$43.77	\$0.00	\$43.77	\$44.99	(\$1.22)	2.79
Brand	ALVESCO	AER 80MCG	70515071101	7	42.70	Unknown	\$2,233.09	\$997.57	\$700.00	\$1,697.57	\$1,812.02	(\$114.45)	6.74
Brand	CAPLYTA	CAP 42MG	72060014240	2	60.00	Unknown	\$3,562.79	\$3,124.68	\$0.00	\$3,124.68	\$3,137.40	(\$12.72)	0.41
Brand	NEXLETOL	TAB 180MG	72426011803	4	120.00	Unknown	\$1,853.24	\$1,406.96	\$70.00	\$1,526.96	\$1,540.04	(\$13.08)	0.86
Brand	REPATHA SURE	INJ 140MG/ML	72511076002	14	28.00	Unknown	\$9,298.61	\$7,125.20	\$249.98	\$7,425.20	\$7,692.99	(\$267.79)	3.61
Brand	NURTEC	TAB 75MG ODT	72618300002	1	8.00	Unknown	\$1,198.81	\$870.28	\$0.00	\$870.28	\$943.08	(\$72.80)	1.38
Brand	GEIMTESA	TAB 75MG	73336007530	2	60.00	Unknown	\$1,167.12	\$914.86	\$0.00	\$914.86	\$918.16	(\$3.30)	0.36
Brand	BALCOLTRA	TAB 0.1-20	75854060203	5	140.00	Avion	\$1,572.33	\$1,273.19	\$0.00	\$1,273.19	\$1,290.69	(\$17.50)	1.37
Brand	DULERA	AER 200-5MCG	78206012601	5	65.00	Unknown	\$2,055.65	\$1,358.33	\$225.75	\$1,584.08	\$1,617.15	(\$33.07)	2.09
Brand	DULERA	AER 100-5MCG	78206012701	1	13.00	Unknown	\$411.13	\$298.40	\$4.60	\$303.00	\$323.43	(\$20.43)	6.74
Brand	MULTIVITAMIN	TAB	80681002000	3	90.00	Unknown	\$1.16	\$0.60	\$0.00	\$0.60	\$0.96	(\$0.36)	60.00
Brand	GNP PROBIOTI	CAP XTRA STR	87701043443	1	30.00	Unknown	\$17.99	\$0.00	\$15.00	\$15.00	\$17.99	(\$2.99)	19.93

Brand	PROBIOT DIG CAP SUPPORT	96295014072	4	120.00	Unknown	:	\$69.16	\$0.00	\$68.00	\$70.36	(\$2.36)	3.47
Brand	FREESTYLE MIS LANCETS	99073013001	4	400.00	Unknown	:	\$37.68	\$5.04	\$5.60	\$31.40	(\$25.80)	460.71
Brand	FREESTYLE TES LITE	99073070822	4	600.00	Unknown	:	\$1,001.64	\$770.32	\$770.32	\$870.96	(\$100.64)	13.06
Brand	FREESTYLE TES LITE	99073070827	11	1,100.00	Unknown	:	\$1,794.98	\$357.35	\$402.61	\$1,542.53	(\$1,139.92)	283.13

I appreciate the opportunity to address a matter of critical importance that affects all constituents in your community.

My name is Thomas R. DePietro, owner of DePietro's Pharmacy located in Dunmore, Pennsylvania. I earned my Doctor of Pharmacy from Temple University School of Pharmacy in 2009. In 2012, I embarked on the journey of pharmacy entrepreneurship after recognizing the need for enhanced patient care beyond what chain pharmacies offered. I founded DePietro's Pharmacy with a commitment to providing personalized and professional service to our community.

Over the past few years, I've engaged in discussions with numerous elected officials at both state and federal levels concerning the adverse effects of Pharmacy Benefit Managers (PBMs) on independent community pharmacies and public health.

Today, I urge you to prioritize public health investment by ensuring fair reimbursement for the services rendered by independent pharmacies.

Independent pharmacies play a crucial role in serving your constituents with individualized and expert care. The connection between health outcomes and medication adherence is undeniable. Medications can only be effective when taken as prescribed, yet adherence is often hindered by various barriers. Independent pharmacies address these obstacles by offering essential services such as home delivery and medication organization.

As you know, a main goal for our senior citizen population is to remain in their homes while they age. At DePietro's Pharmacy, it is extremely common that seniors, their family members or social workers turn to us to help them manage their medications so they can remain at home. We organize and sort their medications for the entire month. This service allows many of our customers to remain at home, instead of going into a nursing home. Corporate pharmacies do not offer this type of service.

As witnessed during the COVID-19 pandemic, pharmacists across the Commonwealth played pivotal roles in the continuum of healthcare. This crisis underscored the importance of investing in public health infrastructure.

There are three main categories of insurance contracts: state-funded plans, federally funded plans, and commercially insured plans. Each of these requires immediate attention to prevent further closures of pharmacies. For the purpose of this discussion, I will focus on state-funded plans.

The Commonwealth of Pennsylvania's Department of Health Services contracts Managed Care Organizations (MCOs) to administer health and pharmacy benefits. However, the current reimbursement structure inadequately compensates pharmacies for their services. The existing dispensing fees, ranging from 50 to 75 cents per prescription, grossly underestimate the true costs of operation. These fees fail to cover basic business expenses, leading to the closure of many pharmacies.

This contract is the HealthChoices Physical Health. On page 50 of the agreement pharmacy services are addressed in one sentence: “The Managed Care Organization must comply with the Department’s covered drug services standards and requirements described in Exhibit BBB, Drug Services.”

The Exhibit BBB explicitly states that: The Agreement between the MCO and the State of PA states PH-MCO must develop, implement, and maintain a process that ensures the amount paid to all network pharmacies reflects the pharmacy’s acquisition cost, professional services and cost to dispense the prescription to a Medicaid beneficiary. The PH-MCO must submit to the Department the policies and procedures for development of network pharmacy payment methodology including the process to ensure that brand and generic payment rates reflect the pharmacy’s acquisition cost (from a readily available distributor doing business in Pennsylvania) and the professional dispensing fee accurately reflects the

pharmacist's professional services and cost to dispense the prescription to a Medicaid beneficiary.

Dispensing fees are separate from the reimbursement for the medication product itself and from care coordination and other pharmacy care services. Dispensing fees take into consideration payroll and the array of other pharmacy department and facility costs — ranging from computer systems, to transaction fees, to utilities and beyond.

The National Cost of Dispensing in 2020 estimated the average cost per prescription at \$12.40, with approximately half of this attributed to payroll expenses alone. It's evident that the current reimbursement rates are unsustainable and threaten the viability of independent pharmacies.

I implore you to take action to rectify this disparity and ensure fair reimbursement for pharmacies, enabling us to continue providing critical services to your constituents.

Sincerely,

Thomas R. DePietro, PharmD

Pharmacist/Owner

DePietro's Pharmacy

Below are some common examples of medications that we dispense to patients who have a Medicaid MCO plan.

DRUG Name	Pharmacy COST	Insurance PAID
BIKTARVY	\$3,861.78	\$3,829.13
Cost to dispense	\$12.40	\$0.50
Patient Copay		\$0.00
Total	\$3,874.18	\$3,829.63
Total LOSS		(\$44.55)

DRUG Name	Pharmacy COST	Insurance PAID
DULERA Inhaler	\$323.26	\$327.02
Cost to dispense	\$12.40	\$0.50
Patient Copay		\$3.00
Total	\$335.66	\$330.02
Total LOSS		(\$5.64)

DRUG Name	Pharmacy COST	Insurance PAID
LISINOPRIL 2.5MG	\$0.53	\$4.17
Cost to dispense	\$12.40	\$0.50
Patient Copay		\$0.00
Total	\$12.93	\$4.67
Total LOSS		(\$8.26)

The Cost of Dispensing a Prescription

Item	Cost	
Transaction Charge	\$0.055	
Electronic Rx Cost	\$0.17	
Pharmacy vial	\$0.31	
Pharmacy lid	\$0.18	
Prescription Label	\$0.05	
Paper Bag	\$0.05	
Pharmacist	\$60/hr	
Pharmacy Technician (Processes)	\$20/hr	
Pharmacy Technician (Counts/Labels)	\$20/hr	
Cashier	\$18/hr	
Employee Health Insurance	\$9,000 per month	
Utility Expenses	Electric \$670.00/month Water \$104/per month Gas \$275/per month	
Computer Software	\$500/month	
Building Expenses	Business Insurance Property Insurance Real Estate Taxes Maintenance	
Credit Card Fees	3% of transaction	